



Maximize performance. Optimize results.

Credit and Lending Services How to make you BANKABLE

What is it?

A consulting service that assists you to acquire credit and lending services for your business, including the identification of likely funding sources and assistance in developing and presenting your funding request

How does it work?

The assistance includes any or all of the following:

- Review your business plan and make recommendations for improvement
- Review your forecast and budget, and make improvement recommendations
- Develop a detailed schedule of information for you to compile for presentation to lenders, equity financiers and representatives of guarantor agencies, such as the Small Business Administration (SBA) or USDA
- Coordinate the gathering and packaging of the above information
- Meet with your professional service providers (attorney, CPA, and insurance carrier) to discuss business structure and financial requirements
- Develop a list of potential lenders, equity financiers and guarantors
- Contact and interview potential lenders, equity financiers and guarantors
- Prepare you for meetings with lenders, equity financiers & guarantor agencies
- Accompany and assist you at lender, equity financier and guarantor meetings
- Assist and advise you in discussions and negotiations with lenders, equity financiers and guarantor agencies
- Review financing documents when financing is approved, and coordinate discussions between you and your professional service providers
- Pre-closing review and advice regarding financing documents
- Prepare you for closing and attend closing
- Review post closing documents and recordings
- Compile complete financing document package

How does the client benefit?

- You will receive direction and assistance in preparing an effective financial package that clearly describes your needs and demonstrates your ability to repay.
- Most of the fees you pay to MRG will be contingent upon obtaining the required financing and will be paid at closing